



POSITIVE ATTITUDE :: POSITIVE RESULTS

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CHRIS KAMALI : REAL ESTATE CONSULTANT : 6111 JOHNSON CT. #110 PLEASANTON CA 94588

To Whom It May Concern:

My wife Karen and I saw our dream home in the Willow Glen neighborhood of San Jose at an open house one Saturday afternoon. We asked Chris to help us write an offer for the property. Chris spoke with the listing agent and was able to ascertain that the bidding process for the subject property was going to be extremely competitive. We had less than four days to write up an offer.

Chris dropped everything on his plate and rushed down to show us the home again on the following Monday. Afterwards he went through all the property disclosures with us, making sure that we understood just what we would be offering to buy. After deciding that we still wanted to move forward Chris was able to help us put together a competitive offer. Furthermore he made several suggestions for ways to differentiate our offer from the other offers the seller was likely to receive.

The seller, after only several days on the market, received seven offers. Our offer was the one that was accepted. It is my belief that without Chris acting on our behalf, and without his suggestions/advice on how to put together an attractive offer, my wife and I would not have been able to acquire the property.

Chris maintained the same level of service throughout the whole transaction. His general knowledge of the Real Estate market helped me secured a better loan than I would have received otherwise. He even accompanied us to the Title Company while we signed our documents, insuring a smooth experience. We are so happy with Chris, his service, and the outcome of our business transaction. I have recommended him to everyone I know, and will continue to do so.

Feel free to call for more information.

Best Regards,

Dustin